### **PARTNER FACT SHEET**

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# **Projected Impact**

Integrate and upgrade eight targeted care centers located in underserved regions of Senegal



Design and deliver training (both onsite and online) for 140 health professionals on care, management, and quality



Deploy trained caregivers to deliver healthcare services to more than 50,000 outpatients annually by May 2024



A group of midwives attending a training module delivered by NEST in June 2023. *Photo credit: NEST* 

#### **About Nest For All**

Founded in 2010, Nest For All (NEST) is a medical network dedicated to providing maternity and pediatric services in Senegal. Through an innovative approach, NEST aims to strengthen skills for caregivers in neonatal and delivery services and fill the gap between private and public health sector by reaching underserved population. NEST is the first ISO-certified medical organization in Senegal and receives more than 16,000 patients annually for specialized visits, such as pregnancy care, births (approximately 700 per year), surgeries, immunizations, and lab tests.

#### **Co-Investment Partnership**

Through its partnership with the Trade Hub, NEST is expanding coverage of healthcare workers (upskilled midwives, nurses, and doctors) to attend to women and children in underserved urban and peri-urban areas. NEST will leverage the USAID co-investment grant and its own resources, to integrate eight new healthcare points of service into its network in Dakar's peri-urban areas and in underserved rural regions (Thiès, Kaolack, and Diourbel), allowing more than 50,000 patients to access affordable and quality services for pregnant women and newborns. The company will also provide professional training to 50 midwives and nurses onsite and 90 midwives and nurses online. This delivery-enhancing program will help empower self-employed health workers, while building a pool of paramedical staff qualified in newborn care protocols and norms for prenatal and postnatal visits.

## **Partnership Opportunities**

The Trade Hub co-investment will impact both NEST and the healthcare ecosystem in Senegal. It allows NEST to increase the scale of its operations; expand its geographical and financial reach for low- and middle-income populations through the integration of new proximal points of care; and grow in partnership with upskilled midwives and nurses. In addition, the co-investment partnership will upgrade skills of essential caregivers in the ecosystem in Senegal and empower self-employed, isolated caregivers through training and integration in a larger maternal and childcare network. The training center will build a pool of qualified paramedical staff, trained on both quality management and up-to-date care protocols and norms.



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