

# PARTNER FACT SHEET



## Projected Impact



Expand the incomes of 71,000 women suppliers of shea nuts and soya in key zones of influence in northern Ghana.



Provide long-term employment for 300 factory and middle managers, targeting 90 percent women and over 30 percent youth.



Generate \$30 million in international and regional exports.



*The shea kernel supply chain contributes to the incomes of more than 1 million women in rural Ghana, including those pictured here taking part in a cooperative training session with Nuts for Growth. Photo credit: Nuts for Growth*

## About Nuts for Growth Ltd.

Nuts for Growth Ltd. (N4G) is a large-scale oilseed processing company located in Duunyin, southeast of Tamale, Northern Region, Ghana. Founded by CEO Dora Haborsutei Torwieseh, N4G has a combined 450 metric tons per day crushing capacity for shea kernels and soya supplied by Women for Change (W4C), a dedicated network of over 71,000 women farmers in northern Ghana founded and launched by Torwieseh over a decade ago. W4C is one of the largest shea nut networks in West Africa and is a key gender-lens rural institution. N4G is a key supplier of shea nuts to Bunge Ltd., a U.S. commodity company and global leader in fats and oils.

## Co-Investment Partnership

The USAID-funded West Africa Trade & Investment Hub (Trade Hub) awarded a \$980,000 co-investment grant to Nuts for Growth to support its transformation into a large-scale inclusive industrial processor of shea kernels and soya using state-of-the-art processing technology and best-in-class operations. Use of funds include training soya farmers, pre-financing production for at least 20,000 women, onboarding at least 100 factory workers, and improving quality control using U.S. technology. Further, N4G is expected to convert shea waste into feed and briquettes, both of which will be offered to W4C to use in backyard gardens to improve food and nutrition security and to reduce the use of firewood. The Trade Hub grant will help N4G leverage close to an additional \$6 million as working capital.

## Partnership Opportunities

Companies like Bunge continue to expand the international market for shea butter, with several new uses expected to come to market, creating a long-term growth opportunity for the shea butter supply chain in West Africa. One example is using shea butter as a non-hydrogenated, clean-label margarine for baked goods. Expected impacts by 2024 include stronger trade between the United States and West Africa through traceable industrial shea butter sales to Bunge; \$30 million in regional and international exports in soya oil, shea butter, and feed; 300 full-time employees, 60 percent of whom are women and youth; 300 percent increase in farmers' incomes with year-round, sustainable, and diversified cash flows from two key crops; improved food and nutrition security in Northern Ghana through the use of soya oil, soya cake, and feed made from shea waste in backyard gardens; and climate change mitigation through the replacement of firewood with shea waste briquettes.



[westafricatradehub.com](http://westafricatradehub.com)



[co-investment@westafricatih.com](mailto:co-investment@westafricatih.com)

