

# PARTNER FACT SHEET



## Projected Impact



Increase yields of participating smallholder farmers from 2.3 Metric tons per hour (MT/ha) to 4 MT/ha for maize and from 1.2 MT/ha to 2.2 MT/ha for soybeans.



Improve grain quality by procuring soil remediation and laboratory equipment, and establish storage capacity of 10,000MT.



Produce 5,000MT each of ready-to-use therapeutic food (RUTF) and corn soya blend (CSB) from maize and soybeans



*Newpal Nigeria Ltd. was incorporated in 2013 as a private business operating in different sectors of the economy, ranging from agriculture, oil and gas, steel, security, telecommunications, and other forms of technology.*  
Photo credit: Newpal Nigeria Ltd.

## About Newpal Nigeria Limited

Newpal Nigeria Limited is a Nigerian business enterprise that has grown from its modest beginning in 2013 into a multi-faceted conglomerate. Today, Newpal has an international presence in three countries and has dealings within environmental services, commodity trading, agro-products businesses, oil and gas, security, and engineering services. Newpal has invested heavily in bio-remediation equipment and infrastructure on its 3.5-hectare industrial complex, which houses automated processing plants, laboratories, warehouses, and various machinery for processing and cleaning farm produce.

## Co-Investment Partnership

The USAID-funded West Africa Trade & Investment Hub awarded Newpal Nigeria Limited a co-investment grant of ₦719,307,800 (\$1.7 million USD) to establish an uninterrupted supply of high-quality maize and soybean grains to its processing factory. Newpal will do so by strengthening the resilience of smallholder farmers affected by the COVID-19 pandemic and creating employment opportunities for youth and women. With an additional ₦3,631,410,928 (\$8,714,729 USD) leveraged by Newpal, the project will increase yields of participating smallholder farmers from 2.3 MT/ha to 4MT/ha for maize and from 1.2MT/ha to 2.2 MT/ha for soybeans. Grain quality will be improved by procuring soil remediation and laboratory equipment, and establishing storage capacity of 10,000MT.

## Partnership Opportunities

The disruption caused by the nationwide travel restrictions in 2020 due to the COVID-19 pandemic severely impacted Newpal's grains outgrower program (contract farming program) because both its lead farmers and smallholder farmers do not have the requisite capacity to store grain. Consequently, a significant quantity of its grains perished or was wasted without offtake. The farmers and Newpal both suffered huge losses. With the Trade Hub co-investment grant and further investment, Newpal will establish grain silos to stabilize the supply of grains and preserve the quality in storage. Newpal will also incentivize grain production by guaranteeing ready offtake of the produce. Productivity and yields will improve by reducing land usage and promoting modern agricultural practices.



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