

PARTNER FACT SHEET

Projected Impact



Provide six West African agribusiness supply companies with access to \$13 million in loans for new working capital and \$4.5 million of capital expenditure investments.



Generate \$100 million in export revenues from organic products from West Africa, of which an estimated 50 percent will be exported to the United States.



Create and sustain employment in West Africa's organic supply chain for a minimum of 3,200 people, of which 1,200 will be new direct jobs.



Stichting Organic Development Finance facilitates investments in several primary agricultural and processing businesses that can achieve sustainable development impacts across Africa.

About Stichting Organic Development Finance

[Stichting Organic Development Finance](#) (ODF) is a non-profit organization that believes that professional organic agriculture is a catalyst for sustainable development in low-income economies that can generate employment, innovation, economic growth, and foster regenerative and resilient farming systems. ODF's mission is to provide affordable finance to high-potential organic agricultural enterprises in low-income countries to increase organic production and achieve sustainable impact for the environment and for people. ODF is the initiative of Tradin Organic Agriculture BV, one of the largest suppliers of organic food ingredients to the food and beverage industry in the world. Tradin is always looking for new sourcing opportunities for organic products from West Africa. The day-to-day operations of ODF is managed by fund manager Annona Deep Tier Impact Finance.

Co-Investment Partnership

The USAID-funded West Africa Trade & Investment Hub (Trade Hub) awarded a \$2 million investable first-loss grant co-investment grant to Stichting Organic Development Finance to provide loans and technical assistance for organic food producers in West Africa. Specifically, the project will help provide six West African supply companies with access to financing through disbursement of a minimum of \$13 million in trade finance loans and a minimum of \$4.5 million of capital expenditure investments. Through the support and technical assistance provided to these six companies, Stichting Organic Development Finance will help create and increase sustainable access to premium markets for a minimum of 44,000 smallholder farmers in West Africa.

Partnership Opportunities

ODF sees a large market opportunity in developing additional organic supply chains from West Africa, driven by a growing demand for sustainable, organic products "with a story" from European and American markets. But bottlenecks limit the reliable supply from the region, including lack of technical know-how and affordable finance. The goal of this project is to leverage the Trade Hub grant to attract additional investments that will provide affordable and fast trade finance, as well as longer-term loans for capital expenditures to suppliers of organic produce. ODF expects to see the value of its exports grow from \$22.2 million in 2021 to \$46.6 million by April 2024.



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